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2017 SUNFOS PRICE LIST/GREECE IN EURO PER WEEK

Model	Feet	Cabins	WC	Capacity	Period A 05-19/08	Period B 24/06-05/08 19/08-02/09	Period C 27/05-24/06 02-30/09	Period D 29/04-27/05	Period E Before 29/04 After 30/09
Dufour Gib'Sea	51	5	5	10	4.525	3.775	3.400	3.025	2.275
Jeanneau Sun Odyssey	45	4	2	8+2	3.100	2.750	2.500	2.150	1.875
Bavaria Cruiser	40	3	2	6+2	2.875	2.400	2.200	1.950	1.550

General Conditions in Euro

REDUCTIONS

- 5% for two weeks charters
- 10% for three weeks charters
- 15% for four weeks charters

SHORT PERIOD BOOKINGS

- 5 days = 80% of the weekly rate
- 4 days = 65% of the weekly rate
- Weekend (Friday 17h - Monday 9h) = 55% of the weekly rate

CHECK - IN / CHECK - OUT

- Embarkation time: **17:00hrs**
- Disembarkation time: **09:00hrs**

The yacht should be returned to the base the day before the end of the charter contract.

INCLUDED

- Yacht with standard equipment as per inventory list
- Port fees for the 1st and last charter-night at the base
- Taxes

SERVICE PACK (COMPULSORY)

- Yacht end-cleaning, water / 1x cooking gaz bottle at the departure, linen equipment (one set for each crew member per week)
- 3 cbn yachts €95
- 4 cbn yachts €115
- 5 cbn yachts €135

NOT INCLUDED

- Fuel (tanks are full upon check-in)
- Port or Marina Fees
- One Way Charter Fees
- Food Provision

SECURITY DEPOSIT

- For yachts up to 40': €2.000
- For yachts more than 41': €3.000
- (upon embarkation by credit card or cash)

OPTIONS

- * Local Skipper: €150 per day (tips not included)
- * Hostess: €130 per day (tips not included)
- Outboard (included on yachts equal or bigger to 50'): €80 per week

***meals are not included and are covered by the customer**

*** 25% charge applicable if skipper is cancelled in less than 4 weeks before departure**

PAYMENT POLICY

- 30% - 50 % Deposit upon confirmation depending on the time-interval between the booking confirmation and the charter dates.

* CANCELLATION POLICY

- For bookings cancelled more and between 90 and 60 days prior to embarkation, 30% of the total charter fee
- For bookings cancelled between 59 and 30 days prior to embarkation, 50% of the total charter fee
- For bookings cancelled less than 29 days prior to embarkation, 100% of the total charter fee